## June 2021 **Ride On!**





Have you tried ordering via a bundled pricing package for Ride Custom products?

You can now 1) request an itemized quote or 2) select a new, bundled pricing package for your Ride Custom cushion or back support. All the most frequently ordered options are conveniently included in the bundled package price.

Advantages of bundled pricing include:

- Simplified and speedier order building -- as few as two line items needed for most Ride Custom systems.
- Easier and faster quoting, with less time spent generating duplicate order forms for quoting and production.
- Fewer itemized justifications needed on the letter of medical necessity.

Plus, less chance of:

- Options and accessories being denied by prior authorization reviewers.
- Needing to revise authorizations and purchase orders due to spec changes at the time of shape capture.

Learn how the process works, and see what's included, here.

And learn more about David Trujillo's ride, here...



## **RideWorks process changes**



Adobe Acrobat has introduced an update which impacts the method by which Ride order forms are shared with the RideWorks app. We have a solution -- learn about the new method for sharing a copy of an order form <u>here</u>.



## **Summer school**

A great resource, learn more about wheelchair seating and Ride products, from experts in the field, and at your own convenience, on Ride University's <u>online education platform</u>.



## **Custom certification**

Courses are scheduled at Ride headquarters near Denver on July 22-23 (full), August 12-13, and September 30 - October 1. Learn more and register <u>here</u>. Attendance at courses is limited to allow for social distancing. We keep a waitlist for courses that may be full, but become available as social distancing recommendations change.

Thank you for reading!



Connect via social media:

